

CONNECTING BUSINESSES TO RETAIN MILITARY ADVANTAGE

WEDNESDAY 28th SEPTEMBER 2022

17.30 Welcome Reception at the Swedish embassy in London

Venue: 11 Montagu PI, London W1H 2AL

19.00 Reception closes and private dinner arrangements

THURSDAY 29th SEPTEMBER 2022

Venue: DLA Piper, 160 Aldersgate St, Barbican, London EC1A 4HT

09:00 Registration

09:30 Welcoming Remarks

Caroline Donaghy, Director – Defence, ADS

Robert Limmegård, Secretary General, Swedish Security and Defence Industry Association

Joachim Finkielman, Director, DI Danish Defence and Security Association

Tuija Karanko, Secretary General, Association of Finnish Defence and Aerospace Industries

09:40 Pre-Recorded Virtual Keynote Opening Address

Mark Goldsack, Head, UK Defence & Security Exports, Department for International Trade (TBC)

09:50 How to do business with Denmark, including its national defence industrial strategy, introducing procuring authorities & procedures etc

Commodore Claus Lundholm Andersen, Deputy National Armaments Director, Danish MoD

10:10 How to do business with Finland, including its national defence industrial strategy, introducing procuring authorities & procedures etc

Mr Iikka Marttila, Governmental Councillor, Finnish MoD **TBC**

10:30 How to do business with Sweden, including its national defence industrial strategy, introducing procuring authorities & procedures etc

Speaker from the Swedish MoD

10:50 How to do business with the UK, including its national defence industrial strategy, introducing procuring authorities & procedures etc

Mr Joe Lambon, Supply Chain Development Manager, Strategic Supplier Management Team, Defence Equipment & Support, UK Ministry of Defence

11:00 Networking Refreshment Break

11:50 Forward-looking panel discussion session covering emerging technologies and other major developments relating to closer collaboration

Mr Steen Søndergaard, Chief Scientific Adviser, Defence Research Center, Denmark

LTC Pasi Jalkanen, Senior General Staff Officer, Finnish MoD **TBC**

Speakers from the UK and Sweden

12:50 Introduction to breakout sessions, business-to-business meetings and closing remarks

Caroline Donaghy, Director – Defence, ADS

Robert Limmergård, Secretary General, Swedish Security and Defence Industry Association

Joachim Finkielman, Director, DI Danish Defence and Security Association

Tuija Karanko, Secretary General, Association of Finnish Defence and Aerospace Industries

13:00 Networking Lunch

14:00 PARALLEL BREAKOUT SESSION:

Procurement in a short- and long-term incl. panel discussion

Land Systems	Naval Systems	Air Systems	C4I
Moderator:	Moderator:	Moderator:	Moderator:
Panelists from each of the four nations:	Panelists from each of the four nations:	Panelists from each of the four nations:	Panelists from each of the four nations:
Panel All speakers	Panel All speakers	Panel All speakers	Panel All speakers

15:30 Networking Refreshment Break

16:00 First Session of Pre-arranged Business-to-Business Meetings between Swedish, Danish, Finnish and UK companies

17:30 End of day

17:30 Informal drinks reception

FRIDAY 30th SEPTEMBER 2022

09:00 Second Session of Pre-arranged Business-to-Business Meetings between Swedish, Danish, Finnish and UK companies

12:00 Close and delegates depart